

Version 3.0 08/2020

TPO Approval Checklist For Business Purpose Loans

*** (This Broker Package is for Brokers who will only be Brokering Commercial Real Estate Loans or Residential Business Purpose Loans) ***

NO ALTERTIONS, MODIFICATIONS OR AMENDMENTS ARE ACCEPTED TO THIS AGREEMENT.

*Approval of this application by Pineyro Private Capital, LLC. is required before TPO Company/Broker may submit loans for consideration.

Where to Send Completed Package - Please provide the following items indicated below to process the review of your Third Party Origination ("TPO") application for brokering loans to PPC on <u>business purpose loans</u>. Please submit all forms fully completed and in proper form to the following email address:

robert@pineyroprivatecapital.com

Should you have any questions please contact your Pineyro Private Capital, LLC. Wholesale Account Executive ("AE'): If you are not currently assigned or do not have an established relationship with an Pineyro Private Capital LLC AE please call 954.214.2240 an ask to speak to one of our dedicated in house AEs.

Pineyro Private Capital LLC's AE that Represents Your Account:

Mr. Roberto Pineyro

- 1) TPO Company Description
- 2) TPO Disclosures
- 3) Non-Tolerance Disclosure Regarding Mortgage Fraud
- 4) TPO Broker Agreement
- 5) For states where a broker license is required (AZ, ID, KS, MO, MT, NE, OR and UT), provide copies or proof of licenses for each state the TPO Company intends to conduct business with Pineyro Private Capital LLC.
- 6) Entity formation and authority documents for TPO Company. Please provide:
 - i. LLC:
 - Articles of Organization (filed copy)
 - Operating Agreement
 - *one of above documents must clearly show shareholders of the company.
 Otherwise, provide other documentation that plainly identifies ownership.

- ii. Corporation:
 - Articles of Incorporation (filed copy)
 - o Bylaws or Minutes
 - *one of above documents must clearly show shareholders of the company.
 Otherwise, provide stock ledger/stock certificates or other documentation.
- iii. Partnership (LP, GP, LLP)
 - Filed partnership formation document
 - Partnership Agreement
- 7) Good Standing Certificate for TPO Company issued by state of organization within last 60 days. Not required if entity was formed within the past 10 months.

Note: We do NOT require financial information or credit analysis on the TPO Company, Owners, Officers, Agents or authorized representative(s).

TPO Company Description

TPO Company Name:			
TPO Address:			
City:	State:	Zip:	Main Phone:
TPO Company Mailing Address: (if	different from Corporate ad	dress)	
City:	State:	Zip:	
TPO Company Web Site Address if	Applicable:		
Contact information for Oversight of	TPO Application: (Name /	Title / Phone / Emai	1)
TPO Company Corporate Phone:		E-mail	l:
Company NMLS#(this will be your	broker id#)		
If TPO Company does not have and	is not required to have a N	MLS# a Broker ID w	ill be assigned to you internally.
GENERAL CERTIFICATIONS:			
		- thtt	at forth bossis are two
The undersigned declares that, to the	ne best of his/her knowledgi	e, the statements se	et forth nerein are true.
Officer Signature:	Date:		
Officer Name:			
Officer Title:			
Officer Signature:	Date:_		
Officer Name:			
Officer Title:			

TPO Company Disclosures

1.	Has your company ever been suspended from selling or servicing mortgages by an investor? ☐ Yes ☐ No If yes, please provide explanation:
2.	Has your company and/or principals or corporate officers been named as a defendant in a lawsuit for alleged fraud or misrepresentation in connection with any real estate related activity? ☐ Yes ☐ No ☐ If yes, please provide explanation:
3.	Has your company ever been involved or is currently involved in any litigation? ☐ Yes ☐ No If yes, please provide explanation:
4.	Has your company and/or principals or corporate officers been named as a defendant in a criminal proceeding, complaint, or have a conviction for fraud or misrepresentation in connection with any real estate related activity? □ Yes □ No If yes, please provide explanation:
5.	Has your company and/or principals or corporate officers, filed for protection from creditors under any provision of the bankruptcy code within the past seven years? ☐ Yes ☐ No If yes, please provide explanation:
6.	Has your company and/or principals or corporate officers ever had a real estate or other professional license suspended, revoked, or received any other disciplinary action from a regulatory agency? ☐ Yes ☐ No If yes, please provide explanation:
7.	Has any lender enforced, or attempted to enforce, the Hold Harmless or Repurchase clause of their correspondent or broker agreement with your company and/or any principals or corporate officers? ☐ Yes ☐ No ☐ If yes, please provide explanation:
8.	Is your company actively engaged in finance and/or real estate related activity? ☐ Yes ☐ No If yes, do the entity documents clearly state this purpose? ☐ Yes ☐ No
nforma	purpose of inducing lenders to provide financing for customers of the undersigned, I (we) certify the above tion to be true and correct. The undersigned declares that the foregoing information and all accompanying tion are true to the best of his/her knowledge and belief
TPO Co	ompany Officer Signature Date

NON-TOLERANCE DISCLOSURE REGARDING MORTGAGE FRAUD

TPO Company must be aware that it is responsible for all actions of its Employees and/or Licensees (if applicable). The TPO Company is responsible for the content and quality of each application taken and each loan submitted to Pineyro Private Capital, LLC. ("PPC"). Submission of a loan application containing false information is a crime punishable by law and grounds for immediate termination of TPO Company approval with PPC.

TYPES OF LOAN FRAUD

- 1. Submission of inaccurate information including false statements on loan applications.
- 2. Falsification, alteration or forgery of documents including, but not limited to, credit, employment and income documentation, deposit or asset information, personal information including identity, ownership / non- ownership of real property.
- 3. Incorrect statements regarding loan applicant current occupancy or occupancy intent.
- 4. Lack of due diligence by TPO Company, its representatives, agents, processors and other authorized individuals in taking the application including, but not limited to, failure to obtain all material information.
- 5. Unquestioned acceptance of information or documentation that is known, should have been known or should be suspected to be inaccurate, misleading or false.
- 6. TPO Company non-disclosure of relevant information.

CONSEQUENCES OF LOAN FRAUD

- 1. Criminal prosecution
- 2. Loss of licenses
- 3. Civil action and penalties by PPC or other parties to the transaction
- 4. Immediate loss of approval to do business with PPC
- PPC reporting of any instances of Fraud to CFPB and respective State or Federal Regulatory Agencies

I have read the foregoing and fully understand PPC's stance on loan fraud and the non-tolerance thereof. Neither TPO Company (also defined as "Broker" herein) nor any party acting on its behalf will knowingly, willfully or negligently engage in any practice that amounts to loan fraud and/or that results in the origination of a fraudulent loan submitted to PPC.

Signature of Broker	Date	Signature of Principal Officer	Date
Printed Name & Title of Broker		Printed Name & Title of Principal O	fficer

TPO BROKER AGREEMENT

THIS AGREEMENT (the "Agreement") is entered in	to as of this	day of	, 20	_by and
between Pineyro Private Capital, LLC, its succ	essors and/o	r assigns (`	`PPC"), a Florida	
limited liability corporation, having its principal offi	ce at 11820 Mir	amar Parkw	ay, Suite 110, Mir.	amar,
FL 33025 and	("Broker"),	a		
having its principal office at	, ,			

Recitals

WHEREAS, Broker and PPC wish to establish a non-exclusive relationship, whereby Broker will be allowed to submit loans to PPC on behalf of Broker's customers ("Borrowers") for possible funding of the requested business purpose loans.

WHEREAS, PPC is a mortgage lender that originates and funds residential business purpose mortgage loan as well as commercial loans ("Loans") for portfolio and / or sale to investors in the secondary market;

WHEREAS, Broker assists perspective borrowers in locating mortgage lenders to finance the purchase and refinance of residential or commercial property for business purposes;

WHEREAS, PPC desires to consider making business purpose loans secured by mortgages to such prospective borrowers in accordance with established terms and conditions.

WHEREAS, PPC and Broker each desire to enter into this Agreement in order to clarify the terms of their relationship and set for the terms and conditions of their understandings.

NOW THEREFORE, in consideration of the foregoing and for other good and valuable consideration the receipt, sufficiency, and adequacy of which are hereby acknowledged, the parties hereby agree as follows:

Definitions:

Unless otherwise defined herein, the capitalization terms used herein shall have the meanings set forth in the guidelines.

General Broker Responsibilities:

Broker will, at Broker's sole expense:

- a) Submit to PPC completed loan packages ("Loan Packages") for prospective Borrowers under such programs, procedures and fee schedules as PPC may periodically establish; and
- b) Furnish PPC with all of the prospective Borrower's Credit, Financial and other information as PPC may require; and
- c) Provide such information as PPC may reasonably request
- d) Perform such other services as PPC shall require, in order to close transactions pertaining to individual business purpose Loans;

Duties of Broker:

- (a) <u>Taking of Loan Applications</u>: Broker shall take Loan Applications in its own name through its employees. All Loan Applications must have been originated and processed by Broker.
- (b) Export of Data Feed and Document Images: Broker shall electronically export to PPC such loan information data and loan documentation as set forth in the Guidelines, as stipulated by a conditional loan approval or by way of instructions by an PPC underwriter or account manager and as reasonably required by PPC.
- (c) <u>Performance of Broker Services</u>: In addition to taking the information from prospective borrowers and filling out the Loan Applications. Broker shall perform services including but not limited to all of the following services:
 - (i) Comply with all applicable local, state, and federal laws;
 - (ii) Initiate / order request for mortgage and other loan verifications:
 - (iii) Initiate / order appraisals;
 - (iv) Initiate / order inspections or engineering reports;
 - (v) Assist prospective borrowers in understanding and clearing credit problems;
 - (vi) Maintain regular contact with prospective borrowers, real estate Agents, and PPC, between application and closing to apprise them of the status of the application and to gather any additional information as needed;

Compensation:

PPC will convey to the settlement agent, after its review and approval, Broker's instructions to remit to Broker at closing all qualified expenses and compensation for services provided to borrowers and / or PPC. PPC is not responsible or liable for fees or commissions due to Broker from borrower(s).

Representations, Warranties, and Covenants of Broker.

As an inducement to PPC to enter into this Agreement and to perform its duties hereunder, Broker represents, warrants, and covenants to PPC, as of the date of this Agreement and as of the date each Loan Application is submitted to PPC as follows:

- (a) <u>Authority and Capacity</u>: Broker has full power, authority and capacity to enter into this Agreement, and to perform its obligations hereunder.
- (b) <u>Compliance with Laws</u>: Broker has complied, and shall comply, both in the conduct of its business generally, and in its origination of each business purpose Loan Application, with all applicable laws and state laws and regulations governing mortgage lending and mortgage brokerage if applicable.
- (c) <u>Dully Licensed:</u> If applicable, Broker possesses all necessary licenses, permits and authority to engage in the activities contemplated by this Agreement and to participate in the business of brokering commercial real estate and/or residential business purpose loans.

- (d) No Untrue or Misleading Statements: No representation, warranty, or written statement made by Broker to PPC in this Agreement or in any business purpose Loan Application, schedule, exhibit, written statement, or document furnished to PPC in connection with the transactions contemplated hereby contains or will contain any untrue statement of a material fact or omits or will omit to state a material fact necessary to make the statements contained herein or therein not misleading.
- (e) Broker agrees that it will never submit a Loan Package to Lender on behalf of a family member, whether related by blood, marriage or other legal means. For the purpose of this Agreement, "family member" shall include (i) individuals and (ii) entities where one or more individuals are members, owners or otherwise hold a beneficial interest of any amount.

Responsibility for Fraud or Negligence:

Broker shall not submit any Loan Application or other Mortgage File document containing false or misrepresented information or failing to disclose material facts necessary to make the statements contained therein not misleading.

Miscellaneous:

(a) <u>Notices</u>: All demands, notices, and communications hereunder shall be in writing and shall be deemed to have been duly given if personally delivered at or mailed by registered mail, postage prepaid, or by a nationally recognized overnight courier service, to the following:

If to Broker:		
Attention:		

or such other address as may hereafter be furnished to PPC in writing by Broker, and If to PPC:

Pineyro Private Capital, LLC. 11820 Miramar Parkway, Ste #110 Miramar, FL 33025 Attention: Compliance Officer

or such other address as may hereafter be furnished to Broker by PPC in writing.

(b) <u>Choice of Law</u>: This Agreement shall be governed by, construed and interpreted in accordance with the laws of the State of Florida.

- (c) <u>Counterparts</u>: This Agreement may be executed by one or more of the parties to this Agreement on any number of separate counterparts and all of said counterparts taken together shall be deemed to constitute one and the same instrument.
- (d) <u>Litigation:</u> In the event any litigation is to materialize between PPC and Broker both parties agree that said litigation shall be decided in a/the State of California system of jurisdiction and the prevailing party shall be entitled to receive all costs and fees due or incurred as a result of said litigation including but not limited to reasonable attorney fees

IN WITNESS THEREOF, Broker and PPC have caused their names to be signed hereto by their respective officers hereunto duly authorized as of the day and year first above written.

Pineyro Private Capital, LLC.	Broker Company Name:	
By:	By (signature):	
Name:	Name:	
Title:	Title:	